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E.O. 12958: N/A

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SUBJECT: EXTRANCHECK: PRE-LICENSE CHECK: VITALIY
SHEVCHENKO, KREMENCHUK, UKRAINE, LICENSE NO. D370016

REFTEL: USDOC 00697

11. Unauthorized disclosure of the information provided below is prohibited by Section 12C of the Export Administration Act.

12. Reftel requested a Pre-license check to determine the legitimacy and reliability of the end-user, Vitaliy Shevchenko, Kremenchuk, Ukraine. The company is listed on BIS license application D370016 as the ultimate consignee of two USB WIN 7 input channel computerized polygraphs. These items are controlled for foreign policy reasons under ECCN 3A981. The licensee is Lafayette Instrument Co., 3700 Sagamore Pkwy North, Lafayette, IN47904.

13. On March 15, 2007, Export Control Attache Donald Pearce and FSN Natalya Shipitsina conducted the requested pre-license check at the Kremenchuk Hotel, Kremenchuk, Ukraine. The export control team met with Vitaliy Shevchenko and Sergey Shevchenko.

14. Messrs. Shevchenko are brothers, and plan to open a polygraph examination service from a small, currently unfurnished office in the Kremenchuk hotel. Currently Vitaliy Shevchenko is working at the Kremenchuk Railway Wagon Factory, which produces railroad cars and other rolling stock, as a laborer. The company will be operated under the auspices of Vitaliy Shevchenko's pribol, a permit to operate as an independent businessperson issued by the local government. The choice of polygraph screening services came to Vitaliy Shevchenko by way of the Internet, as Vitaliy read extensively on polygraphy and related business opportunities.

15. The brothers plan to offer pre-employment screening services and private examinations. Messrs. Shevchenko both attended a training course in Kyiv given by the International League of Polygraph Examiners - Ukraine and taught by Dr. Andrii M. Volyk. They also both hold certificates from the Indiana Polygraph Institute, which co-sponsored the training. Neither brother has any prior experience in investigative interviewing. The brothers are financing the venture with their own money.

16. The polygraph in refotel will be stored in a safe at the home of Vitaliy Shevchenko. Vitaliy has doubts about the security at the hotel, and feels the safest

way to secure the device is to keep control of it himself. Considering the fact that the business is dependent of the security of the device, Vitaliy is not willing to take any chances that might lead to the theft of the polygraph.

¶7. ECO Pearce has conducted additional research regarding the statements and information provided in the above interview. An email to the International League of Polygraph Examiners - Ukraine was replied to by Dr. Andrii M. Volyk, who verifies that the Shevchenko brothers indeed attended his training course. It should be noted that Dr. Volyk is also the founder of ARGO-A, the official distributor for Lafayette Instruments in Ukraine. No further information was available on the Indiana Polygraph Institute. ECO Pearce is concerned that Messrs. Shevchenko lack of prior experience and certification by a questionable organization might pose a risk of future unauthorized resale or transfer. Should the license be granted, it is recommended that a requirement for post-shipment verification be added to the conditions of the license.

¶8. Recommendations: While post believes Vitaliy Shevchenko, Kremenchuk, Ukraine, to be a potentially reliable recipient of sensitive U.S. origin commodities, the finding is limited as noted in paragraph 7 above. It is requested that post be notified of final disposition of the application, and of any shipments for this organization in order to conduct appropriate FCS follow-up and statistical reporting.
(FCS MOSCOW/SBOZEK/DPEARCE)

BURNS